Think different

Long long ago, there lived an old man named “foolish old man”. There were two mountains, called “Wangwu” and “Taihang”, nearby his house, which made it very difficult for his family to go outside. So he decided to move these mountains. Dear toastmasters, I believed many of you had heard this story. I was inspired by  the spirit of the foolish old man. I told myself “You must insist and hold on when you face some difficulties”.

18 years ago I fell in love with a girl, but she didn’t love me. I decided to fellow the foolish old man and move her like the mountain. And I felt a little self-confidence because the girl was much lighter than mountains. I began to borrow books, send mails, buy gifts or flowers. But year after year, I didn’t make any progress and the worse was the girl’s weight seemed increasing. I encouraged myself:” Hold on. Learn the foolish old man”. But eight years passed, the girl still didn’t fall in love with me. It just took 8 years for Chinese to defeat Japanese. It seemed the girl was trickier than Japanese. Even as fool as me I realized I was wrong. Because if I still insist on this girl I will not have the next generation like the foolish old man to continue my work.

The failure let me start to think.  Many times we should think over when we learn some ideas or theories.  We should think whether this is applicable for our cases. We should think differently not just follow them. So when I began to think differently I found a lot of interesting things.

If we begin to think different we can learn some more facts behind the word. For an example we always read the word from the first letter to the last one. What will happen if we read the word in the reverse order from the last one to the first one? Live L - I - V – E will become E – V – I – L  – evil. Live is evil. Dog D – O – G will become G – O – D  god. Dog is god. Oh, I know why many people like dogs now. I told my finding to my wife. Then she said “Now I appoint you as the servant of the god! Clean the shit of your god at once.” Ai, live is really evil!

If we begin to think different we can find the deep reasons in the business. Many times we said “the god will open a window when he closes the door”. So Bill Gates – door named his software windows. He succeeded and made a lot of money. I guess Bill Gates loves the god very much because he hates Apple very much. Even there is a rumor Bill didn’t eat apples. So I guess maybe there is no window in Steve Jobs’s house.

Thinking differently helps us not only on the business but also on the every day’s life. Every time when I prepare speech I find it so difficult: select topic, search materials and practice. But when I think differently I can encourage myself . “Your next speech will be a high quality speech. You have talents on it. High quality  -  you are high and you really have quality”. You can see how thinking differently gives me confidence to step on this stage.

Next time when we face some difficulties we should look around and think differently. Many times the solution is at other places. Don’t head down and just “Go, go, go”. Believe me our heads are really softer than the wall. Please look around, think different and maybe we can find a door.

I believe all of you are cleverer than me because all of your heads seems smaller than mine. OK. Let’s have a test to check whether you can think differently. When you see a girl who is beautiful, you will say “hi girl, you are so beautiful” But when you see a girl who is not so beautiful. You will tell the truth and say “You are not beautiful” No, please think differently and you will find a better word. You will say “You are so    nice”. Thank very much you like my speech.